

PROCESS COMMUNICATION MODEL



PCM BASIC TRAINING

This three day training program is designed to teach individuals how to use the PCM process as leaders or members of teams, in negotiations and in their everyday work and personal lives. They will learn how to connect with others, communicate more effectively and insure cooperative relationships with those with whom they interact.

They will learn how to keep themselves out of distress and how to deal with others who may be in distress. In addition to the course manual, participants will receive their own individualized profiles which includes their personality structure, strengths, stressors and an action plan for success.

The Basic training can be given in Open Seminars where people from various background and experience come and learn how to apply the model in their professional or private lives. Schedule for these Open Seminars may vary as it can be given in straight days or in a 2+1 pattern or even in 8 evening sessions.

Basic Trainings can also be purchased by a company (Intra-company seminars) and the schedule and content adapted to the client' need. For instance, content can be focused on Sales or Negotiation, Basic Management Skills or Conflict Resolution.

Depending on the content, the seminar can be given in schedules ranging from 2 days (Executive) to 4 days, from weekdays to weekend or residential settings.

COURSE DETAILS

Course Code: 101a (Module I: Basic training)

Objective: To understand and apply the general concepts of the Process Communication Model.

Duration: 3 days

Target group: Managers, Supervisors, Coaches, Recruiters, Trainers, Teachers, Medical Professionals, Individuals.

PROCEDURE

Your certified trainer will first communicate the Internet code and instructions for you to access an online questionnaire.

Then you will need to fill in the online questionnaire at least two weeks before the start of the PCM 101 training.

Your profile (in PCM, they are called Personality Pattern Inventory or PPI for short) will be given to you on the first day of the training.

DURING THE TRAINING

- The seminar includes theory and practice
- The trainer will use real life examples, videos, pictures and articles from everyday life to illustrate
- There will be a number of exercises designed to integrate the theory and apply it in practice
- The style is interactive, with room for comments, questions and personal cases or examples from the participants
- During the training, you will learn much about yourself and others, how to understand your PPI and how to apply PCM in practice.

YOU WILL LEAVE WITH:

- Your personal PPI
- A course manual as reference material
- A list of books available for further personal study
- A list of other PCM courses that you qualify for

More info, course dates & registration on
www.processcommunication.be

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